

CORPORATE CAPABILITY PORTFOLIO

The LDM Group, LLC, an SBA Woman Owned Small Business (WOSB/EDWOSB) Management Consulting firm has more than 30 years of evaluating, constructing, enhancing, applying, and overseeing operational structures combining expertise from industry and agencies (federal, state, local and private) workforce and best practices. We are subject matter experts in the following practice areas:

- Administration Management and General Management Consulting Services
- Cybersecurity / Information Assurance (IA) / IT Security Programs
- Human Resources and Capital Consulting Services
- Information Technology Support (IT)
- Learning and Development Solutions
- Program Management Office (PMO) Support
- Allied Healthcare and Wellness Services
- Constructions and Food Services (LDM*Blue*)

Our Subject Matter Experts (SMEs) partners with the customer to deliver methodologies to solve challenges in the areas of system deficiencies, risk mitigation, compliance of processes, and approach aligned with customers' mission.

VENDOR INFORMATION

SAMs Registered:	Yes
DUNS & Cage Code #	01-3769638 / 4B7G4
Office Locations:	Corporate Office: 137 National Plaza, Suite 300 National Harbor, MD 20745 Houston: 77 Sugar Creek Center Blvd, Suite 600 Sugarland , TX 7747 (800) 871-0661 Office (866) 730-8009 Fax
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Website:	www.ldm-grp.com
Business Classification:	Minority-Owned, SBA 8(m) WOSB (Woman Owned Small Business), EDWOSB (Economically Disadvantaged Woman Owned Small Business), MBE (Maryland Minority Business Enterprise), WMATA LBLPP (Washington Metropolitan Area Transit Authority, Small Business and Local Preference Program), MWAA LDBE (Metropolitan Washington Airport Authority, Local Disadvantaged Business Enterprise)
Size:	<ul style="list-style-type: none"> • Under \$7 million (Total SB)
Contract Vehicles:	<ul style="list-style-type: none"> • GSA Schedule 70 Holder (47QTCA19D006E or GS-35F-217JA) through 2/2024 • GSA Schedule 738x Holder (47QREA19D0015) through 9/2024 • IDIQ Multiple Award Contract for Professional Support Services for the Deputy Chief of Naval Operations (DCNO) N 1 and the Chief of Personnel (CNP)/Tier 1 Subcontractor • Recruiting, Management and Administrative Support Services (R-MAS) /Tier 1 Subcontractor • NxG NAVY Contract #N0017819D8376 • <i>Pending DoD Facility Clearance / Secret Level</i>

NAIC Codes:

541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES
541612	HUMAN RESOURCES CONSULTING SERVICES
541618	OTHER MANAGEMENT CONSULTING SERVICES
541990	ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES
561110	OFFICE ADMINISTRATIVE SERVICES
561320	TEMPORARY HELP SERVICES
561499	ALL OTHER BUSINESS SUPPORT SERVICES
611430	PROFESSIONAL AND MANAGEMENT DEVELOPMENT TRAINING
621111	OFFICES OF PHYSICIANS (EXCEPT MENTAL HEALTH SPECIALISTS)
621399	OFFICES OF ALL OTHER MISCELLANEOUS HEALTH PRACTITIONERS
621999	All Other Miscellaneous Ambulatory Health Care Services
541512	COMPUTER SYSTEMS DESIGN SERVICES
541519	OTHER COMPUTERS RELATED SERVICES
311821	FOOD SERVICES PERSONNEL

CLIENT-PARTNERS (PRESENT AND PAST)

FEDERAL GOVERNMENT/DEPARTMENT OF DEFENSE

- Department of Labor (DOL)
- Department of Education (DoED)
- Corporation for National and Community Service (CNCS)
- Department of Veteran Affairs (VA)
- US Citizenship and Immigration Services (USCIS)
- US Secret Service (USSS)
- United States Department of Agriculture (USDA)
- United States Navy (DCNO/N1)
- Walter Reed, Joint Pathology Center

LOCAL AGENCIES

- Washington Metropolitan Airport Authority (MWAA)

CORE COMPETENCIES

The following chart provides high-level overview of LDM's core competencies. More detail and information on practice areas are available by individual capability briefings of each area:

Business Operations Services	<ul style="list-style-type: none"> • General Administrative and Office Support • Data Management • Graphic Illustration • Meeting Planning and Facilitation • Workforce Staffing
Human Capital Management (HCM) and Human Resources Consulting Services	<ul style="list-style-type: none"> • Business and Functional Analysts • Data Analytics • Independent Verification and Validation (IV&V) • Strategic Communications • Organizational Change Management • Workforce Assessment and Planning • Benefits Administration and Retirement Counseling/Calculations • Compensation Planning • Compliance and Liability Management • Classification and Staffing/DEU • Diversity and Inclusion Training • Employment Administration • Employee and Labor Relations • Leadership Development • Performance Management • Personnel Processing and Support • Human Resources Awareness and Compliance Training Programs (Harassment, Performance Management, Ethics)

Cybersecurity	<ul style="list-style-type: none"> • Risk Management (RMF Support, Security Control Assessments / Risk Assessments, Vulnerability Management, Penetration Testing, Security Assessments & Authorization (SA&A), Continuous Monitoring, Third Party & Vendor Risk Management) • Governance (Cybersecurity Strategic Plan, Policy Management, Program Management, Program Metrics, Communications Management) • Operations Support (Incident Response, Forensics, Cyber Threat Analysis, Security Architecture & Assessment Support, SOC, Cybersecurity Lifecycle Management) • Business Resumption (BIA, BCP, DRP, Training, Testing) • Compliance Readiness (Regulatory & Legal Compliance Support) • Internal/External Audit Support (Audit Preparation & Internal Audit (IT-related) Support) • Cyber Security Awareness and Compliance Training Programs • Compliance Readiness Federal: FISMA, CMMC, NIST 800-171, NIST 800-53, RMF Commercial: PCI DSS, ISO 27001/27002, SOC, HIPAA, HiTrust, GLBA, SOX, FERPA, NYDFS)
Learning and Development	<p>CUSTOM SOLUTIONS:</p> <ul style="list-style-type: none"> • Onsite and or Virtual Instructor-Led Training • eLearning Solutions • strategically defined Design and Development Leadership Courses • Awareness and Compliant Courses
IT Technology Support	<ul style="list-style-type: none"> • Data Science • Fiber Optic Cabling (Installation) • IT Management Support (Network, Servers, Database, etc.) • Application / Database Support • Requirements Engineering & Implementation Support • IT Staffing Support
Program Management Office (PMO) Support	<ul style="list-style-type: none"> • Strategy Planning • Program/Project Management (PMO/ePMO) • Risk Mitigation Management
Allied Healthcare and Wellness Services	<ul style="list-style-type: none"> • Nutritionist • Pathology • Physician Services and Research Development • Technologists